

Experlogix CPQ

Portal Edition for Microsoft Dynamics® CRM

www.experlogix.com

The Most Comprehensive CPQ Portal Solution for Microsoft Dynamics CRM

Experlogix CPQ - Portal Edition is a guided selling and configuration solution enabling unassisted quotes and orders across sales channels via the web.

Portal Configurator For Self-Service Buying Of Complex Products and Services

- Shorten quote-to-order cycle times
- Guide customers & partners to valid configurations
- Supports multiple sales channels
- Deploy UI with tailored look for different channels
- Create role/user specific rules & pricing
- Integrates with Dynamics CRM 2011, 2013, 2015 and 2016 Quotes & Orders
- Enhances pipeline visibility
- Includes anonymous and logged in user functionality, so users can perform some tasks without a password

Integrated Product and Service Configuration Across Sales Channels

Experlogix CPQ Portal Edition enables companies to expand their sales to the web by providing the power of the Experlogix Configurator within a portal to help customers, channel partners and prospects to configure custom products and services to meet their unique needs.

Guided Selling Via The Web

Experlogix CPQ Portal Edition users can configure custom products and services that meet their unique needs. Experlogix guides the online user via color-coded displays and pop-up messages. It even makes suggestions and fixes problems - all according to rules that you have defined.

Deploy a Single Configurator Across All Sales Channels

Experlogix CPQ Portal Edition ensures model consistency across the enterprise by supporting all sales channels from a single, centrally managed system.

Display Product Images, Links To Brochures

Easily display product images and add links to download product brochures and spec sheets.

Microsoft Dynamics CRM Integration

Quotes and orders generated by Experlogix Portal Edition create corresponding records in Microsoft Dynamics CRM.

“With the Experlogix Portal, our sales staff can now work more strategically and focus on signing up more dealers instead of managing individual orders. It’s not often you can honestly say that a software product has done everything you wanted it to do, but I can say that about Experlogix.”

Mark Overby
CIO
Nederman

“Strategic ISVs like Experlogix play a critical role in delivering customer success with Microsoft Dynamics CRM. We are proud of Experlogix’s ability to integrate with Dynamics CRM and the passion they share with delivering innovative solutions to our customers.”

Jamie Tozzi
General Manager
Microsoft Dynamics Eastern Region

Experlogix CPQ - Portal Edition for Microsoft Dynamics® CRM 2016

Easily navigate large product catalogs.

Instantly review and print selected options.

Launch Experlogix from a CRM opportunity, quote, order or contract.

Solve conflicts with a single click.

Calculate commissions, taxes, currency conversions, etc.

Get immediate, color-coded feedback after each choice is made.

Flexible discounting options with dynamic feedback.

Write rules that depend on customer specific data stored in CRM/ERP.



The CPQ Experts.™



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Gold Independent Software Vendor (ISV)